



Technical Account Manager @ Marple

About us

Marple is a startup based in Antwerp, Belgium. We are a product-focused company, building cool data analysis software for large time series datasets. Our customers are top engineering teams that develop electrical planes, design new electrical motors and make hyperloop a real thing in Europe. We are a young and dynamic team where you can make an impact.



Job Description

We're looking for a **Technical Account Manager** who loves combining technology with customer relationships. In this role, you'll be the bridge between our engineering customers and our team. You'll guide them from onboarding to proof-of-concept, support them in migrating to new solutions, and make sure they get maximum value out of our products.

You'll be the **first point of contact** for our customers: answering questions, visiting them on site (= trips all over Europe!), and helping them succeed with our software. At the same time, you'll actively collect feedback, spot opportunities for renewals and upsells, and bring insights back to our product team.

If you enjoy working with technology, understand the challenges of building a software product, and like building strong long-term relationships, this role is for you.

Tasks

- Onboarding of new customers & follow-up on their progress
- Migrate customers to our latest product
- Give product demo's
- Be the first point of contact for our customers
- Visit customers (all over Europe!)
- Actively getting feedback from customers / users
- Keep track of renewals

What we expect from you

Basics:

- Full-time position
- 3 days / week present at the office in Antwerp
- You speak Dutch & your English is *exquisite*
- You take responsibility for your tasks
- You work in a structured way and deliver quality work
- You report about your work in a clear and concise manner
- Experience in working at a fast-moving company or startup

A big plus:

- A basic understanding of coding and software development
- A technical background

What we offer

- Competitive salary with benefits
- Stock option plan (ESOP)
- Flexible approach to paid time off
- An awesome office on the 8th floor with a view on the Schelde
- Ping-pong during lunch and drinks on Friday

Interested or questions?

For any questions, don't hesitate to get in touch with our CEO Matthias Baert.

matthias@marpledata.com | [LinkedIn](#)

Apply here

If you want to apply, complete the form below. I'll get back to you in 1-2 days with information about our interviewing procedure.

<https://tally.so/r/mJQEAX>